

# The JAMES Company

REAL ESTATE BROKERS AND DEVELOPMENT



**Bic Pedeville**  
**(423) 243-6630**

- Experience that Works for You!
- Licensed in TN – GA – Florida
- Multi-Million Dollar Producer – 12 years
- Residential – Commercial - Land
- Dedicated to Outstanding Customer Service



**Brenda Purcell**  
**(423) 499-9999**

- Your Hometown Realtor®
- Licensed in TN and GA
- Broker, ABR®, SRES®
- Multi-Million Dollar Producer
- Commercial – Residential – Land



**Lisa Whittle**  
**(423) 499-9999**

- Committed to Providing an Exclusive Level of Service
- Over 20 Years of Sales Experience
- Licensed in TN & GA
- Residential & Commercial
- Member: Millionaire Masterminds



**Sandy Battles**  
**(423) 499-9999**

- Licensed in TN & GA, Residential and Commercial
- Showcasing DOWNTOWN
- Top Producer with Proven Sales Experience
- Knowledgeable, Dedicated and Full-Time
- Detailed Professional, Energetic and Enthusiastic



**Pamela Tyler**  
**(423) 304-3345**

- Top Listing Agent 2007, 2006
- Agent of the Year & Top Sales Agent 2006
- Licensed in TN & GA, Residential and Commercial Properties
- Experienced - Large Developments, New Construction
- Full-Time, Professional, Dedicated to Personal Service



**Kristin Sparks**  
**(423)-290-6635**

- Commercial, Land Development & Residential
- 10 Years Real Estate Experience
- (BS) Bachelors of Science in Finance
- (MBA) Masters in Business Administration
- Licensed in TN & GA



**Carolyn Limerick**  
**(423) 499-9999**

- Licensed in TN & GA
- Licensed in Commercial and Residential
- Authority in Land, Water & Developmental Properties
- Multi-Million Dollar Producer
- Millionaire Mastermind Member



**Stewart Phillips**  
**(423) 499-9999**

- Agent of the Year 2007
- Specialist in Apartment Buildings & Mobile Home Parks
- Personally Own Over 100 Units
- Call Today and Start Building Wealth!
- Millionaire Mastermind Member

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Call 423-499-9999 • 877-436-4486  
[www.thejamescompany.org](http://www.thejamescompany.org)



**International Referral Network**

# AN INTRODUCTION TO *The*JAMES Company

REAL ESTATE BROKERS AND DEVELOPMENT

## Who We Are, Where We Come From and Where We Are Going



The James Company's impact has always been greater than would be suggested by the amount of market shares held. Of course sheer volume has never been our idea of success; recognition for doing something well is much more important. The James Company is renowned for its flexible capabilities and persistence to proceed from inside and outside the tri-state area and from one end of Chattanooga to another. Our heritage is rich with experience regarding commercial in-come producing properties, luxury condominiums, farms, view and lake front, to charming homes and custom homes.



**James Perry**  
CEO/President

### MARQUE VALUES

If you are new to the James Company Real Estate Brokers and development.....We'd like to introduce our values and culture, which are also the foundation of The James Company's beginning and 10-year existence as one of Chattanooga's only independently owned and operated local companies that practices on an international level. For our supporters perhaps we can reinforce your enthusiasm.

### EXCLUSIVITY & PRESTIGE...

Have been an obvious source for success. Due to the demand for experience and results, full time brokers with successful proven records are a must. Then there is the matter of prestige. It has been said that one cannot bestow prestige upon oneself; it accumulates slowly



over a period of time and gradually is bestowed upon those who earn it.

### A UNIQUE EXPERIENCE

The James Company takes pride in being exclusive, exclusive in service, highly capable and uniquely appealing. WE ARE REAL ESTATE ENTHUSIASTS and we welcome you to "THE JAMES COMPANY SOCIETY".

### A BROKER IS.....

At the heart of who we are lies the shared attributes of all the James Company Associates - the reason so many intriguing people have become clients over the years. Through a keen sense of market awareness and absorption rates, sales ability to qualify and maintain a higher level of mastery make for a well rounded broker of any product.

### BEYOND A HIGHER LEVEL OF SERVICE

As important as service and sales ability is to The James Company associates, its only one of the aspects that makes a James Company associate unique. Additional departments of active and aggressive alternative solutions consist of -

An AUCTION department when time must be accelerated without penalty along with maximizing one's equity. These events included staging and multi-day events with a proven 90-year accumulated center of influence mailing list to maximize exposure. HOLDING DIVISION enables teams or groups of investors to become owners of portfolios of Real Estate without the concerns of management and establishment of such teams whether small groups or large. Each scenario is provided with lead council for insurance of a well-organized investment. EXPERIENCE Chattanooga's first owner in this decade to actively and aggressively practice business as in the field of brokering on behalf of individual investors and sellers. This actual experience is a must for a firm of associates to be like-minded Top Producers with skilled level of practices.

INTERNATIONAL RELOCATION, worldwide exposure and network ability are created through our highly capable web management company along with international James company ad campaigns. THE JAMES COMPANY commits to GO GREEN. Recycling all our old computers by donating them to schools and charities or sending them back to the factory for proper disposal is one of our priorities, along with James Company's commitment to install and buy carpet when remodeling or consulting improvements from companies that take old carpet for recycling.

**THE JAMES COMPANY  
MARQUE VALUES**

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**INDIVIDUALISM**  
Knowing your own mind  
- independence

**AUTHENTICITY**  
Created for purpose  
- the original

**CONSISTENCY**  
Endurance

**SUPREMACY**  
Superior to all competitors  
-leadership

**RESULTS**  
Peace of mind.....  
no extra charge

499-9999

The James Company makes it easy for our associates, staff, and customers by joining a state recycling program whose goal is to make it easy for small businesses to dispose of recyclables such as paper and plastic bottles. The James Company encourages other businesses through a friendly challenge to contact your state's small business division to see what's available for them to participate in. "UNDER ALL IS THE LAND. Our interest of the nation and the citizens requires the highest and best use of the land and the widest distribution of land ownership along with the preservation of a healthy environment." 